



Securing your dream job

Tapping into the hidden job market.....



DONOVAN
LEADERSHIP

If you are:

- » Frustrated with looking on Seek and talking to recruitment agencies about available jobs
- » Applying for advertised roles and not getting anywhere
- » In the job market and have been for months
- » Depressed by reports about the state of the job market
- » Between roles and wondering how to land your ideal role
- » Currently in a role but have the sense that you are not playing a big enough game
- » Concerned that your skills may be out of date

Our career transition program will support you to **secure your dream job.**

Expect the following outcomes:

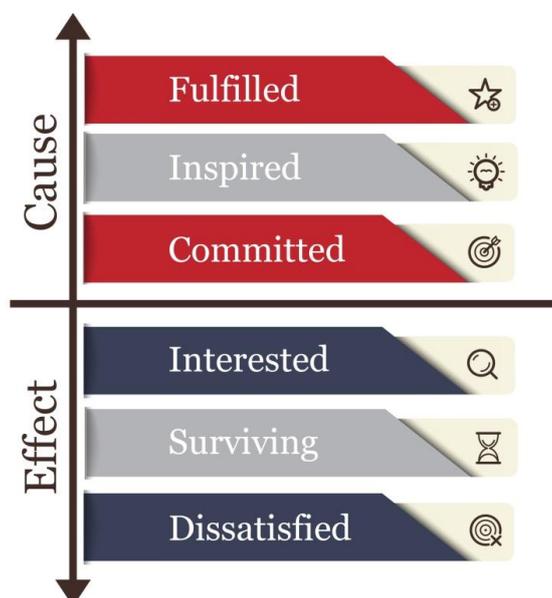
- » Get the tools to secure the job of your dreams in 6-9 months
- » Learn the secrets of successful job hunters and the pitfalls of the traditional approach
- » Learn how to tap into the hidden job market
- » Secure a role doing work you love and that the market values
- » Set a firm objective for securing your ideal role and get clear about the actions to take to achieve it
- » Gain the confidence to back yourself and the value you offer
- » Increase your ability to clearly articulate your unique value proposition

hidden job market
ideal
articulate
unique value
communication
success
secrets
enduring network
key strengths
objectives
focused conversations
awareness
confidence

Content to be covered:

- » Creating a bold list of what you want in an ideal role
- » Developing your vision in your ideal role
- » Reframing what you want to express what you offer
- » Reinventing your key strength
- » The steps to developing your own personal brand
- » Exploring a match between what the market wants and what you offer
- » How to position yourself as a thought leader in your specialty area
- » How 80% of jobs are filled
- » Building your network of connections
- » Exchanging value with your contacts

We will work with you to discover where you are on the career satisfaction ladder and where you want to be.



What does the program include?

| | | One-on-one Career Transition Coaching Six sessions | One-on-one Career Transition Coaching Nine sessions |
|---|-------------------------------------|--|---|
|  | Unlimited phone and email support | ✓ | ✓ |
|  | 1 hour one-on-one coaching sessions | ✓ | ✓ |

One-on-one career transition coaching programs are negotiated individually as places become available. Donovan Leadership reserves the right to accept participants into the program based on a review against our selection criteria.

What Participants Are Saying

"Brian helped me to identify and align my goals with an ideal role and provided me with the guidance I needed to pursue that role in a structured and strategic manner. Through Brian's program I discovered the value of initiating conversations and was provided the accountability and technique I needed to secure my ideal role in the time frame required"

~ **Tom Haberfield, Consultant** ~

"Donovan Leadership's Career Transition Coaching is like a rich, fine wine in that its real value develops with time. At the beginning of the wrenching process of leaving an organisation I still hold in the highest regard, I had an invaluable conversation with principal, Brian Donovan that literally helped me determine the course of the rest of my career.

While I also had the standard and frankly, utilitarian outplacement services at my disposal, Donovan's approach was timely, challenging in a positive sense and elegantly simple to understand.

Most importantly however, it was ultimately proven to provide me with the thinking, mindset and courage to embark on a new career and work format that in 14 short months, has provided me with more personal fulfilment, career highlights and

development of my own and others' leadership skills than my originally planned "next step" could have done in a decade. I'd be happy to be contacted by prospective participants of their programme. "

~ **Carl Harman** ~

"Like many people I know, I wasn't the person who knew at 15 what I wanted to be when I grew up and my career has been serendipitously successful but frankly an unplanned story of opportunistic stepping stones. Without the challenge and reflection that Donovan Leadership offer, you can so easily find yourself in a career cul-de-sac or "branded" as a specialist in roles that pay the bills but don't bring out the best of you.

At a critical juncture in my career, Donovan Leadership helped, indeed dared me to push the "pause" button and just think....think about the legacy I want to create; the difference we all want to make and think about a better way to make my work part of my life rather than always striving to balance work and life.

I was given the gift of a plan and the confidence and the courage to take control. So now I have a tested plan. I've discovered how to be happier, be more fulfilled, to influence rather than exert authority andI'm paying the bills while employing and developing others. Donovan Leadership don't pretend to be a "career panacea" but did help me identify and unlock my real ambition.

~ **Anonymous** ~

Your Facilitator

Brian Donovan is a dedicated advocate of powerful and practical leadership. His commitment to the field is informed by 40 years' experience and energised by an ongoing program of research and scholarship. His passion for transformational leadership is infectious.

Always at the forefront of management theory and practice, Brian founded Donovan Leadership to share his knowledge and passion. Since 2007, Donovan Leadership has been actively inspiring professionals to new heights, uncovering new perspectives to expand possibilities, and transforming technical specialists into leaders who succeed.

Our founder's reputation as a thought leader has earned Donovan Leadership a client list that reads like a roll call of Australian industry's best and brightest.

Contact

www.donovanleadership.com
brian@donovanleadership.com
PO Box 536 Camberwell
VICTORIA, 3124
Mobile +61 418 552 723



We take pride in guiding talented individuals to discover the wealth of possibilities that lie within.

Brian's three adult children have learned how to lead him and their personalities and achievements make him proud every day. Also an avid traveller, he's particularly fond of Italy's fine food and wine culture.

Donovan Leadership

Donovan Leadership transforms technical experts into leaders. Under our guidance, countless technical experts have developed the skills and behaviours to drive their teams and their organisations to unimagined success.

Technical expertise and business knowledge don't guarantee great leadership skills. Great leaders innovate, inspire and excite. They reshape relationships to exceed expectations. They motivate their teams and deal practically with obstacles. They commit themselves to something bigger and move others to do the same. They change the game.

Donovan Leadership has a proven track record of guiding professionals to discover the something extra that transforms them into successful leaders. With proven practices based on groundbreaking research, we can show you how to harness your potential, to exceed expectations and to deliver powerful, measurable results.

Commit yourself to something bigger. Contact Donovan Leadership today to lift the lid on your leadership potential.